

ERIS PROPERTY GROUP
JOB DESCRIPTION
SENIOR MANAGER: STUDENT ACCOMMODATION

DATE ISSUED 07-07-2023

REVISION NEW

COMPILED BY EXECUTIVE HEAD: STUDENT ACCOMMODATION

REVIEWED BY HC OFFICER

Doc: HR

APPROVED BY HEAD: HUMAN CAPITAL

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Position : Senior Manager: Student Accommodation**Division** : Property Development**Company** : Eris Property Group**Location** : Sandton**Report** : Executive Head: Student Accommodation**PURPOSE OF JOB**

The role is suitable for a self-driven individual with a comprehensive understanding of student accommodation asset class, including research, reporting, student life program, opportunity sourcing, design and development knowledge and deal making skills.

KPA**KPI**
**Development projects
(end to end)**

- Identify new student accommodation opportunities.
- Evaluate these new student accommodation opportunities including site sourcing in South Africa and Africa.
- Perform due diligence on new potential development opportunities.
- Put together or recommend a team of professionals to design a new potential development.
- Assess feasibility and ensure all items are costed for from student accommodation side.
- Manage development team and engage in structured meetings to ensure the development is carried out as per the agreements.
- Prepare documentation required for the development.
- Perform/Commission research and market analysis for opportunities.
- Ensure that the budget for all research trips is intact and all processes are followed.
- Provide input for student life programme and budget.
- Track student life programme and engage with stakeholders and sponsors.
- Assist in deliverables for SASAII Board.
- Engage with all departments to ensure that the student accommodation asset class is performing according to KPI's.
- Continuously engage and maintain relationship with university personnel and stakeholders.
- Engage with potential new clients and manage relationships.

SKILLS AND COMPETENCIES ESSENTIAL TO THE POSITION

Business	<ul style="list-style-type: none"> • Strategise on yearly rental proposal for student accommodation markets in conjunction with market analysis completed. • Strategise and assess the performance of the student accommodation asset class. • Represent the operating platform on Manco for properties under student accommodation. • Provide any recommendations for the improvement of student accommodation development. • Manage team of staff relevant to student accommodation initiative. • Entrepreneurial flair and good knowledge of building/development cost triggers and ability to monitor and control value creation. • Commercial awareness, understanding and knowledge of property market. • Effective decision maker and creative problem solving. • Negotiation and conflict resolution. • Time management, effective work scheduling and the ability to work on a range of projects under pressure. • Computer Literacy. • Ability to manage teams and create enabling environment (Interpersonal relationships based on mutual trust, respect and co-operation). • Project Management and ability to evaluate influencing factors.
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QUALIFICATIONS AND EXPERIENCE

Qualifications	<ul style="list-style-type: none"> • The candidate must be a graduate with an appropriate qualification. • A post graduate qualification would be beneficial.
Experience	<ul style="list-style-type: none"> • Minimum of 5 years’ experience in a property/building related industry. • The ideal candidate will have an established network in the property sector. • Proven record of new business development, dealmaking experience and team management.

ACKNOWLEDGEMENT OF JOB DESCRIPTION

LINE MANAGER

Name and Surname	
Signature(s)	
Date	

EMPLOYEE
I declare that I have read and understood the above job description and acknowledge that my roles and

responsibilities are not limited to the aforementioned.

Name and Surname	
Signature	
Date	