december 2023

DURBAN'S Commercial & Industrial Property Vacancies

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Stock Offerings Page 4 to 8

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DEAL CORE'S DURBAN COMMERCIAL & INDUSTRIAL PROPERTY YEAR END UPDATE

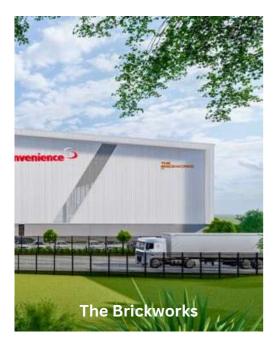
Over the course of the last year, the warehousing sector in Durban has not only demonstrated resilience but has truly excelled in performance. The industrial property market, particularly catering to logistics-based users, remains the most favorable among non-residential property types across South Africa. A notable trend with industrial tenants and in particular the larger operators in Durban is that are actively seeking more efficient properties with enhanced security, steering away from flood-prone areas. The demand for warehouses situated in close proximity to the port along with land that is suitable for container parks has surged significantly; however, the available stock remains limited. The consistent high performance in the warehousing sector highlights its strong standing within the broader real estate sector.



In the landscape of Durban's industrial sector, notable developments are currently underway, poised to significantly contribute to the enhancement of the region's economic infrastructure. These include The Brickworks alongside Glen Anil, offering a substantial 760,000m² of platformed industrial space available for lease and joint venture opportunities. Similarly, Giba Business Estate, located on the outskirts of Westmead, presents a noteworthy offering with 200,571m² of platformed industrial space for lease and joint venture opportunities. Additionally, Clairwood Industrial Park in Mobeni offers approximately 350,000m² of premium warehousing space available for lease. It is noteworthy that options within Clairwood Industrial Park are currently limited, underscoring the desirability and demand for industrial spaces in this particular node which is in close proximity to the Durban Port.

The office market is still in the worst position of the three major non-residential property types due to its significant oversupply, however, Durban seems to be the exception with the exclusion of the Durban CBD. The momentum toward returning to offices is notable, partly driven by a preference for working in offices with reliable power, given the challenges of load shedding at home as well as a huge demand for call centre space. Moreover, a significant number of tenants are choosing to leave the Durban CBD. The CBD faces various challenges, including security concerns, traffic congestion, and inefficiencies in its buildings. Consequently, tenants are opting for neighbouring suburbs as their preferred office space destination.

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However, an area of concern arises within the domain of office developments, particularly in the Umhlanga area. The conspicuous absence of new office developments warrants careful consideration, particularly in response to the persistent demand for more extensive office spaces at competitive and economically viable rates.

Deal Core Property Group is delighted to announce the recent facilitation of two prominent leasing transactions within the warehousing sector, specifically situated in the Western suburbs of Durban. Stewarts and Lloyds, a key industry player, have secured a prominent location at 42 Mahogany Road, Westmead, leasing a warehouse measuring 3227m². Additionally, Allied Steelrode has strategically positioned itself at 5 Otto Volek Road, New Germany, in a warehouse spanning an impressive 4531m².

These transactions underscore the sustained demand within these strategic locations. The Western suburbs of Durban continue to prove highly sought-after, characterized by their advantageous geographical positioning, providing seamless accessibility from neighbouring areas. This strategic positioning enhances operational efficiency and underscores the attractiveness of these areas for businesses in the warehousing sector.

Deal Core Property Group remains committed to facilitating successful transactions that align with the unique needs and preferences of our clients. As we navigate the dynamic landscape of commercial real estate, we look forward to continued collaboration and the opportunity to assist businesses in securing optimal locations that meet their operational requirements.

Deal Core Property Group specializes in the realms of Durban's Commercial and Industrial Property sectors. Our commitment is to tailor our services to meet the distinctive needs of our clients within these dynamic markets. We are always on the lookout for new stock to add to our offerings. If you have commercial or industrial properties available, we invite you to connect with us to explore potential opportunities.





DEAL CORE®

Industrial Properties Available To Lease





ryan@dealcore.co.za









5018m Warehouse For Lease

Mount Edgecombe



75053m Warehouse For Lease

Prospecton



7444m Warehouse For Lease

Marianhill, Pinetown



4176m Warehouse For Lease Mobeni



5517m Warehouse For Lease **New Germany**





1522m Warehouse For Lease

Westmead

Branden Du Toit 071 685 6996 branden@dealcore.co.za

Web Ref CL30336

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DEAL CORE®

Industrial Properties Available To Lease





Ryan Berry 083 607 8128 ryan@dealcore.co.za Web Ref CL4743

> Web Ref CL30363



Daniel Martins 071 971 8077 daniel@dealcore.co.za



4000m Warehouse For Lease

 Daniel Martins 071 971 8077
 Web

 daniel@dealcore.co.za
 CL3

 805m Warehouse For Lease
 Westmead



913m Warehouse For Lease Cornubia



3366 Warehouse For Lease Mobeni







1108m Warehouse For Lease Westmead



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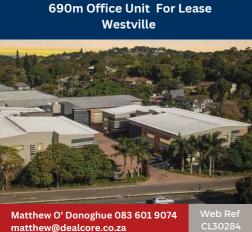


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DEAL CORE®

Commercial Properties Available To Lease







Matthew O' Donoghue 083 601 9074

615m Office Unit For Lease

Umhlanga Ridge

matthew@dealcore.co.za

Matthew O' Donoghue 083 601 9074

321m Office Unit For Lease Morningside



matthew@dealcore.co.za

197m Office Unit For Lease Umhlanga



274m Office Unit For Lease La Lucia Rideg

ryan@dealcore.co.za





1200m Office Unit For Lease

86m Office Unit For Lease Westville

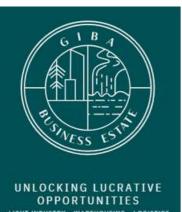


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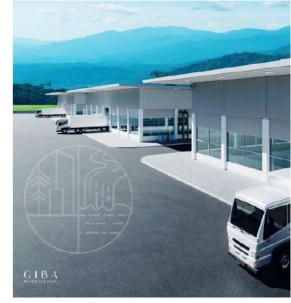
GIBA BUSINESS ESTATE, WESTMEAD

PLATFORMED INDUSTRIAL SITES FOR SALE

Situated within the eThekwini Municipality boundary, along the arterial N3 route adjacent to Westmead Industrial Estate, Giba Business Estate is a strategically valuable and unique development that presents excellent opportunities for growth and return.

The project will develop 200,000m² of platformed sites of various sizes which are aimed for sale to the light industrial, warehousing and logistics sectors.





Giba Business Estate -Whats On Offer

Turnkey Development Opportunities

Complete and ready-to-use projects or tailor-made developments for end users that are allowing for immediate use or operation by the end user.

Investor Opportunities

Investor opportunities encompass a range of prospects that offer potential financial gains or returns to individuals.

End User Opportunities

Opportunities for companies and manufacturing entities to construct their own bespoke developments catering for their specific configurations and needs.

For more details on this exciting development, contact

Ryan BerryBranden Du083 6078128071 685 699ryan@dealcore.co.zabranden@d

Branden Du Toit 071 685 6996 branden@dealcore.co.za

38 MAHOGANY ROAD WESTMEAD





AVAILABLE FOR LEASE

This warehouse property presents a strategic opportunity for businesses looking to enhance operational efficiency. With a Gross Lettable Area of 4,251m², it offers ample space for a wide range of industrial and commercial needs, including logistics, manufacturing, and distribution. The property includes a generous yard area and multiple dock loading points.



In addition to the warehouse space, there are well-appointed office facilities to support administrative tasks, meetings, and employee workstations, ensuring smooth business operations.

Efficiency in loading and unloading is crucial, and this property excels in this regard with nine dock levelers and two on-grade roller doors on an elevated platform. The warehouse's impressive height of 15.5 meters allows for efficient goods stacking and offers a robust three-phase power supply with 350 amps for businesses with high electrical demands.

The property's location is strategically connected, with proximity to the N3 Freeway, a major route in Durban, facilitating easy transportation to various destinations, including the Durban Port. Situated in Westmead, Pinetown, alongside the N3 Freeway, the property enjoys high visibility and exposure, reducing travel times to key destinations and enhancing brand visibility.

For more details on this property, contact Ryan Berry at 083 6078128 or ryan@dealcore.co.za.